



INVESTOR PRESENTATION

RAYMOND JAMES TECHNOLOGY INVESTORS CONFERENCE

DECEMBER 7, 2022



SIMPLE IDEAS. POWERFUL RESULTS.

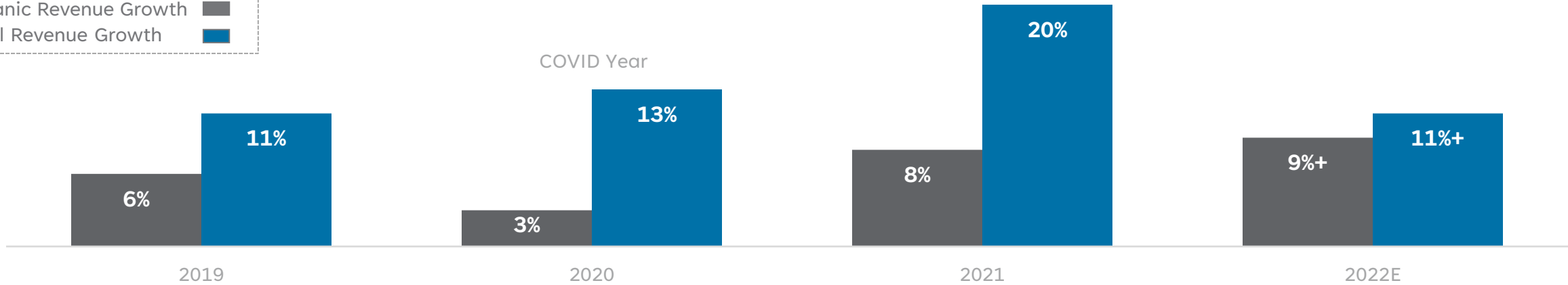
The information provided in this presentation contains forward-looking statements within the meaning of the federal securities laws. These forward-looking statements may include, among others, statements regarding operating results, the success of our internal operating plans, and the prospects for newly acquired businesses to be integrated and contribute to future growth, profit and cash flow expectations. Forward-looking statements may be indicated by words or phrases such as "anticipate," "estimate," "plans," "expects," "projects," "should," "will," "believes," "intends" and similar words and phrases. These statements reflect management's current beliefs and are not guarantees of future performance. They involve risks and uncertainties that could cause actual results to differ materially from those contained in any forward-looking statement. Such risks and uncertainties include any ongoing impacts of the COVID-19 pandemic on our business, operations, financial results and liquidity, which will depend on numerous evolving factors which we cannot accurately predict or assess, including: the duration and scope of the pandemic, new variants of the virus and the distribution and efficacy of vaccines; any negative impact on global and regional markets, economies and economic activity; actions governments, businesses and individuals take in response to the pandemic; the effects of the pandemic, including all of the foregoing, on our customers, suppliers, and business partners, and how quickly economies and demand for our products and services recover after the pandemic subsides. Such risks and uncertainties also include our ability to identify and complete acquisitions consistent with our business strategies, integrate acquisitions that have been completed, realize expected benefits and synergies from, and manage other risks associated with, the newly acquired businesses, as well as complete any announced divestitures, including obtaining any required regulatory approvals with respect thereto. We also face other general risks, including our ability to realize cost savings from our operating initiatives, general economic conditions and the conditions of the specific markets in which we operate, including risks related to labor shortages and rising interest rates, changes in foreign exchange rates, difficulties associated with exports, risks associated with our international operations, cybersecurity and data privacy risks, including litigation resulting therefrom, risks related to political instability, armed hostilities, incidents of terrorism, public health crises (such as the COVID-19 pandemic) or natural disasters, increased product liability and insurance costs, increased warranty exposure, future competition, changes in the supply of, or price for, parts and components, including as a result of the current inflationary environment and ongoing supply chain constraints, environmental compliance costs and liabilities, risks and cost associated with litigation, potential write-offs of our substantial intangible assets, and risks associated with obtaining governmental approvals and maintaining regulatory compliance for new and existing products. Important risks may be discussed in current and subsequent filings with the SEC. You should not place undue reliance on any forward-looking statements. These statements speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

We refer to certain non-GAAP financial measures in this presentation. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures can be found within this presentation.

We compound cash flow by acquiring and growing niche, market-leading technology businesses.

ROPER SUMMARY

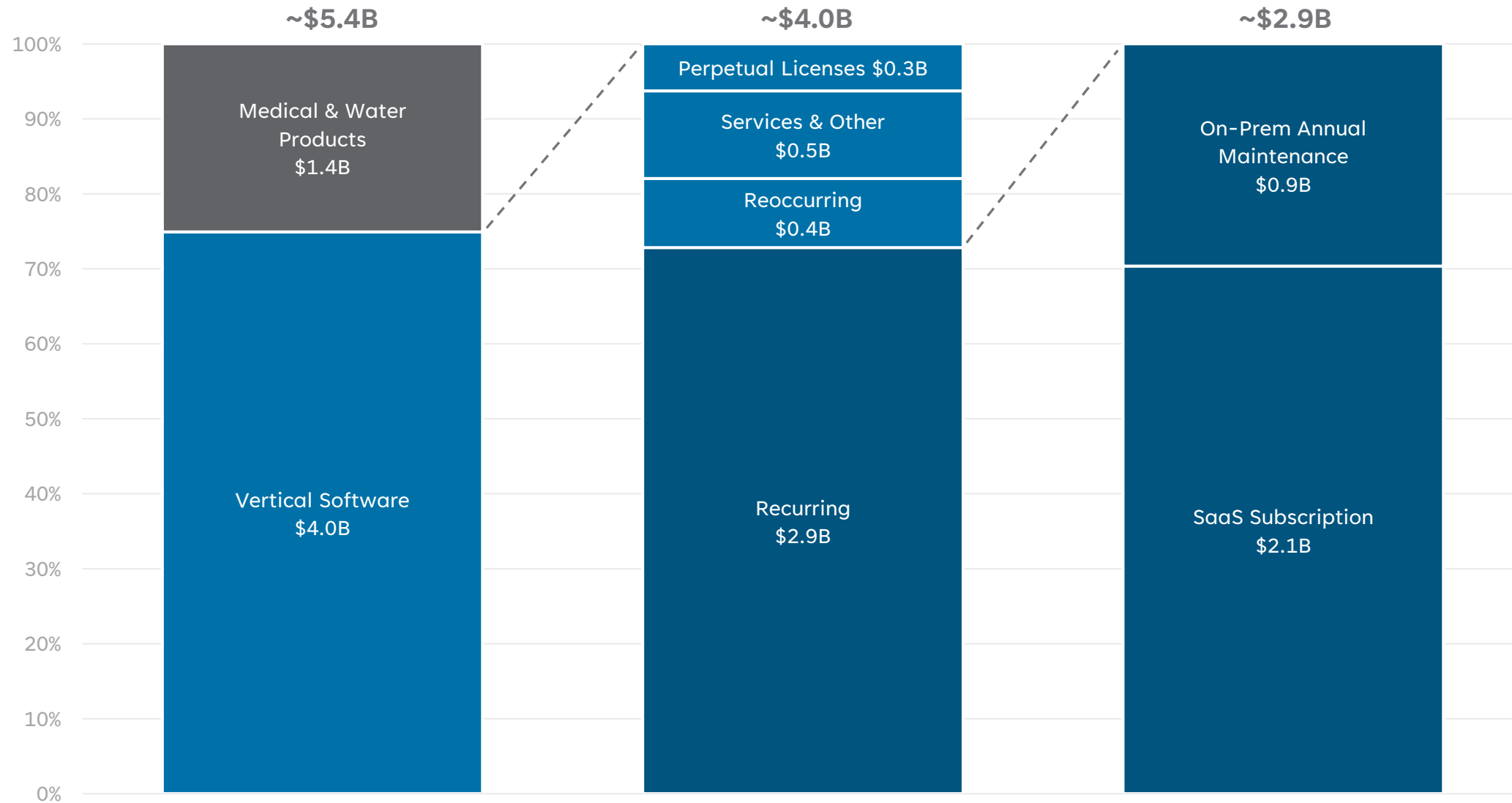
Continuing Operations Only
Organic Revenue Growth 
Total Revenue Growth 



EBITDA Margin	2019	2020	2021	2022E
	38%	39%	40%	40%

Vertical Software (~75% of Revenue)					Medical & Water Products (~25% of Revenue)	
						
						
						
						

ROPER'S REVENUE COMPOSITION





Market-Leading Businesses
in Defensible Niches

Roper
TECHNOLOGIES

- *Substantial Excess Free Cash Flow*
- *Investment Grade Leverage*
- *Centralized Capital Deployment*

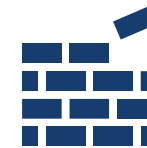


- *Resilient Organic Growth*
- *High Recurring Revenue Mix*
- *Strong Margins*
- *Customer Intimacy*



Redeploy Capital to Acquire
Next Great Business

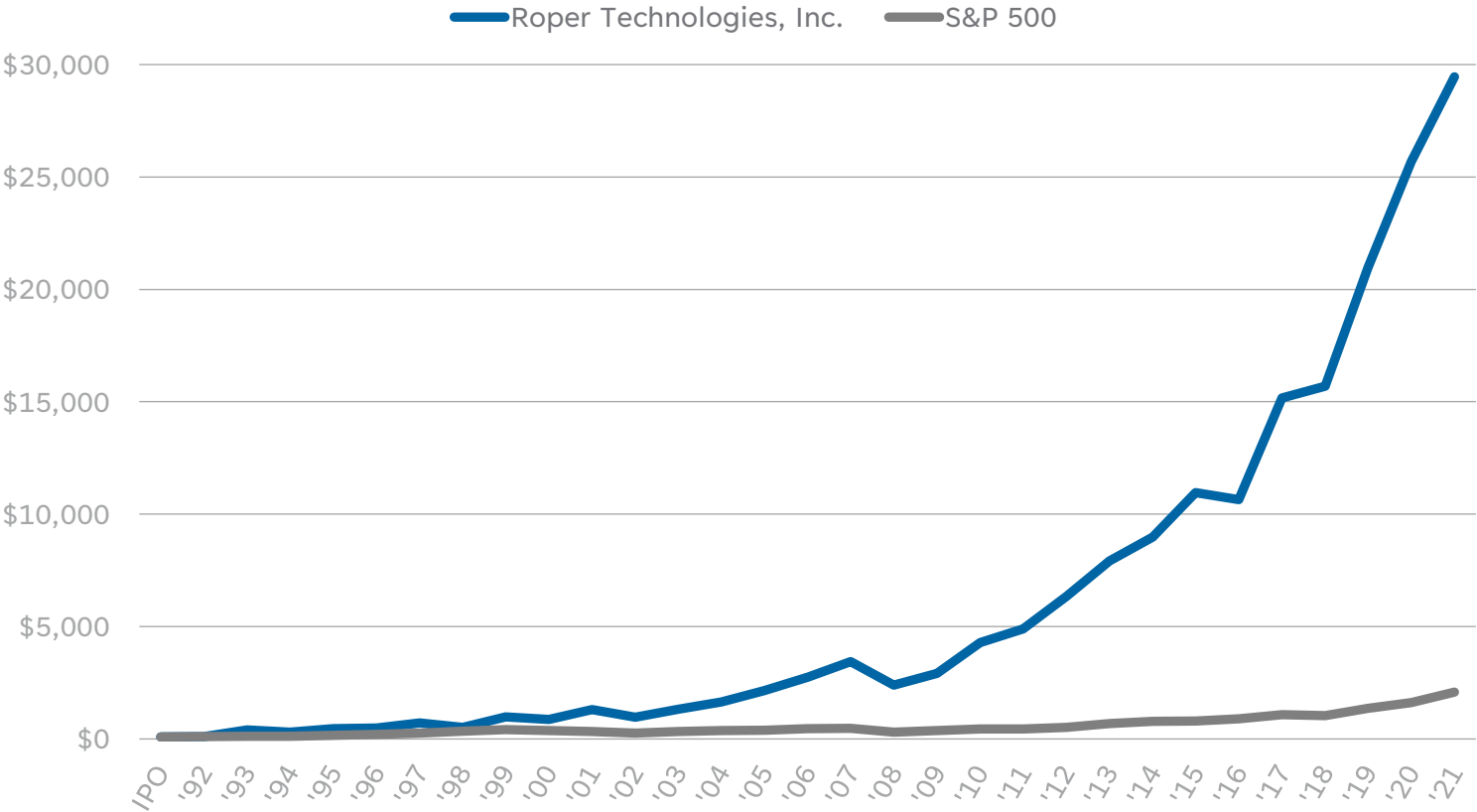
- *Governance Model Enables Long-Term Business Building*
- *Decentralized Operations*
- *Growth-Based Incentives*



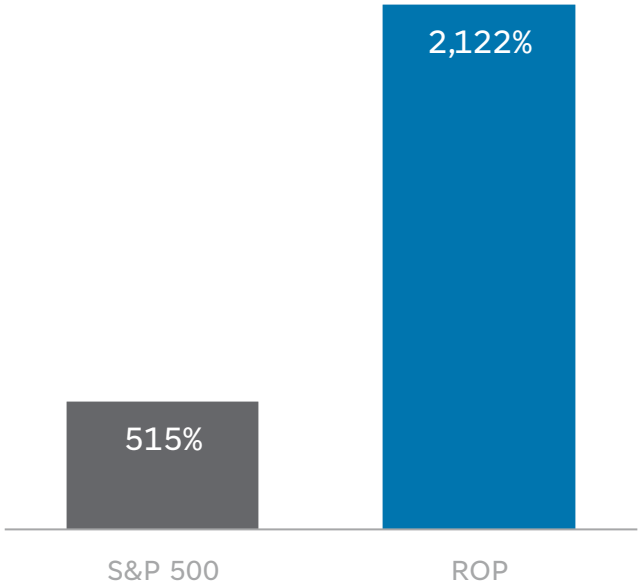
Focus on Continuous
Business Improvement

SIGNIFICANT OUTPERFORMANCE VS. THE MARKET

CUMULATIVE TOTAL SHAREHOLDER RETURN
(IPO – 12/31/21)



TOTAL SHAREHOLDER RETURN
(12/31/03 – 12/31/21)



Business Model & Strategy Designed for Long-Term Value Creation

* Chart depicts \$100 invested in IPO vs S&P 500

APPENDIX

Adjusted Revenue and EBITDA Reconciliation (\$M)

(From Continuing Operations)

	<u>FY 2019</u>	<u>FY 2020</u>	<u>FY 2021</u>
Adjusted Revenue*	<u>\$ 3,568</u>	<u>\$ 4,034</u>	<u>\$ 4,835</u>
Organic	6%	3%	8%
Acquisitions/Divestitures	6%	10%	11%
Foreign Exchange	(1%)	-	1%
Total Adjusted Revenue Growth*	<u>11%</u>	<u>13%</u>	<u>20%</u>
Segment EBITDA*	<u>\$ 1,526</u>	<u>\$ 1,764</u>	<u>\$ 2,136</u>
Corp G&A	(156)	(171)	(190)
Other Income / (Expense)	(4)	(3)	(3)
Adjusted EBITDA	<u>\$ 1,366</u>	<u>\$ 1,590</u>	<u>\$ 1,943</u>
% of Adjusted Revenue	38.3%	39.4%	40.2%

The logo for Roper Technologies is centered on a dark blue background with a faint, light blue grid pattern. The word "Roper" is written in a large, bold, white sans-serif font. Below it, the word "TECHNOLOGIES" is written in a smaller, all-caps, white sans-serif font.

Roper
TECHNOLOGIES