

SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, DC 20549

FORM 8-K

**CURRENT REPORT PURSUANT
TO SECTION 13 OR 15(D) OF THE
SECURITIES EXCHANGE ACT OF 1934**

October 27, 2003

DATE OF REPORT (DATE OF EARLIEST EVENT REPORTED)

ROPER INDUSTRIES, INC.

(EXACT NAME OF REGISTRANT AS SPECIFIED IN ITS CHARTER)

DELAWARE

(STATE OR OTHER JURISDICTION OF INCORPORATION)

1-12273

51-0263969

(COMMISSION FILE NUMBER)

(IRS EMPLOYER IDENTIFICATION NO.)

2160 SATELLITE BLVD., SUITE 200, DULUTH, GEORGIA

30097

(ADDRESS OF PRINCIPAL EXECUTIVE OFFICES)

(ZIP CODE)

(770) 495-5100

(REGISTRANT'S TELEPHONE NUMBER, INCLUDING AREA CODE)

160 BEN BURTON ROAD, BOGART, GEORGIA 30622

(FORMER ADDRESS)

ITEM 12. RESULTS OF OPERATIONS AND FINANCIAL POSITION

On October 27, 2003, during the Roper Industries, Inc. (the "Company") conference call to discuss its earlier release of its third-quarter financial results, the Company delivered the slide presentation, and a copy of which is attached hereto as Exhibit 99.1.

ITEM 7. FINANCIAL STATEMENTS AND EXHIBITS

(a) Financial Statements of Business Acquired

Not Applicable

(b) *Pro Forma* Financial Statements

Not Applicable

(c) Exhibits

99.1 Slide Presentation related to Third Quarter Calendar Results of Roper Industries, Inc. dated October 27, 2003.

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Roper Industries, Inc.

(Registrant)

BY: /s/ Martin S. Headley

Martin S. Headley,
Vice President, Chief Financial Officer

Date: October 27, 2003

EXHIBIT INDEX

Exhibit No.	Description
99.1	Slide Presentation of Third Quarter Calendar Results of the Company dated October 27, 2003



**Calendar Third Quarter 2003 Results
Conference Call
October 27, 2003**

The information provided in this presentation contains forward looking statements within the meaning of the federal securities laws. These forward looking statements include, among others, statements regarding our proposed acquisition of Neptune Technology Group Holdings Inc. (the acquisition), the terms of our financing plan, and the impact of our acquisition of the acquisition on our future results of operations and cash flows. These statements reflect management's current beliefs and are not guarantees of performance. They involve risks and uncertainties, which could cause actual results to differ materially from those contained in any forward looking statement. Such risks and uncertainties include our ability to complete the acquisition, secure financing on favorable terms, integrate the acquisition and realize expected synergies. We also face other general risks, including reductions in our business with Gazprom, our ability to realize cost savings from our restructuring initiatives, unfavorable changes in foreign exchange rates, difficulties associated with exports, risks associated with our international operations, difficulties in making and integrating acquisitions, increased product liability and insurance costs, increased warranty exposure, future competition, changes in the supply of, or price for, parts and components, environmental compliance costs and liabilities, risks and costs associated with asbestos related litigation and potential write-offs of our substantial intangible assets. These and other important risk factors are discussed in our Annual Report on Form 10-K for the fiscal year ended October 31, 2002, and may be discussed in subsequent filings with the SEC. You should not place undue reliance on any forward looking statements. These statements speak only as of the date they are made, and we undertake no obligation to update publicly any of them in light of new information or future events.

We refer to certain non-GAAP financial measures in this presentation, which are defined in the Investor Information section of our website at www.roperind.com. Reconciliations of these non-GAAP financial measures to the most directly comparable GAAP financial measures can be found in this presentation.

- Net Sales Up 8% Over the Prior Year Period to \$172 Million
 - Excluding Gazprom and 2002 Acquisitions, Net Sales Increased 9%
 - \$8 Million Lower Net Sales to Gazprom
 - Second Consecutive Quarter of Organic Growth (Excl. Gazprom)
- Gross Profit Up 9% to \$93 Million
- Income from Operations (Before \$1 Million of Restructuring Costs) Increased 22% to \$34 Million
- Earnings from Continuing Operations Increased 28% to \$20 Million

Four New Records

- Diluted EPS (DEPS) from Continuing Operations of \$0.62
 - Up 27% Versus \$0.49 in the Prior Year
 - \$1 Million of Restructuring Charges in the Current Year Quarter
- Net Debt-to-Net Cap Reduced to 38.3%
 - Down from 45.2% at the Beginning of the Calendar Year
 - Generated \$21 Million of Cash From Operating Activities in Q3
- Signed Definitive Agreement to Acquire Neptune Technology Holdings Inc.

**Strong Earnings, Strengthening Balance Sheet
Enables Great Deal**

- **Sale of Petrotech Completed**
 - Eliminates Discontinued Operations in August
- **Restructuring Initiatives Nearing Completion**
 - Mexican Operations Underway... Formal Opening This Week
 - Expect to Complete Most Actions by Yearend
- **Operating Margin of 19.5% Before Restructuring Charges**
 - 18.9% Operating Margin Including \$1 Million of Restructuring Costs
 - Up Sharply from Q3 2002 Margin of 17.2%

Strengthening Operating Margins

Third Quarter Demonstrates Powerful Earnings Model



<i>(Millions)</i>	<u>Q3 '03</u>	<u>Q3 '02</u>	<u>Increase</u>	
Net Sales	\$172.1	\$159.3	\$12.8	+8.0%
Income from Operations	\$32.5	\$27.4	\$5.1	+18.6%
Restructuring Costs	1.0	-	1.0	
Adjusted Income from Operations	\$33.5	\$27.4	\$6.1	+22.3%
Incremental Benefit				48%

Positioned for Stronger Results as Markets Rebound

Income Statement



<i>(Thousands)</i>	Q3 2003	Q3 2002	Yr-Yr Comments
Net Sales	\$172,064	\$159,285	<ul style="list-style-type: none"> • + 8% • Strength in Oil & Gas Projects and Imaging
Gross Profit	\$93,170 54.1%	\$85,332 53.6%	<ul style="list-style-type: none"> • Gross Margin Expansion
Income from Operations			
Before Restructuring	\$33,549 19.5%	\$27,415 17.2%	<ul style="list-style-type: none"> • 230 Basis Point Gain in Operating Margins
After Restructuring	\$32,521 18.9%	\$27,415 17.2%	<ul style="list-style-type: none"> • \$1.0 Million in Q3 2003 Restructuring Costs
Diluted EPS (DEPS)			
From Con't Ops.	\$0.62	\$0.49	<ul style="list-style-type: none"> • Record Earnings from Continuing Operations of \$19.8 Million
Net	\$0.56	\$0.48	<ul style="list-style-type: none"> • DEPS from Continuing Ops +27%

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Strong Operating Results Drive Earnings

Balance Sheet, Cash Flow



(Millions)

	<u>Q3 2003</u>	<u>Q3 2002</u>	
EBITDA	\$36.3	\$31.4	• Improved 16% Yr-Yr, Even After \$1 Million of Restructuring Costs
Percent of Net Sales	21.1%	19.7%	
Excluding Restructuring	21.7%	19.7%	
EBITDA-to-Interest	9.0X	6.7X	• Coverage Ratio Based on Quarterly Results

	<u>Q3 2003</u>	<u>Q4 2002</u>	
Net Debt-to-Net Cap	38.3%	45.2%	• \$21 Million in Cash Flow from Operating Activities in Q3 2003

Expect Even Stronger Cash Flow in Q4

Highlights

- Net Orders Up 17% Excluding Gazprom
- Orders from Gazprom Down 31%
– \$8 Million Less Sales to Gazprom
- Strong Oil & Gas Project Net Sales
- Zetec Seasonally Strong in Q3
- Operating Margins Up to 25.6% in Q3 2003 from 21.3% in the Prior Year Period



Overcoming Challenges and Driving Results

Highlights

- Net Orders Up 8%
- Water/Wastewater Project Timing
 - Expect Strong Q4 Sales
- Started Mexican Operations
 - Shipping to Customers
 - Analyzing Sourcing Opportunities
- Abbott Delays Affecting Medical Pump Sales in Q4
- Operating Profit Margins at 22.8%*



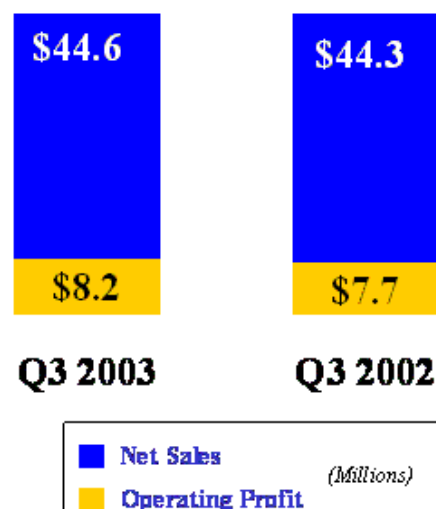
Favorable Comparisons to Prior Year Expected in Q4

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* Results Exclude \$0.5mm of Restructuring Charges Recorded in Q3 2003. Including These Charges, Operating Profit was \$9.4 Million or 21.7% of Net Sales.

Highlights

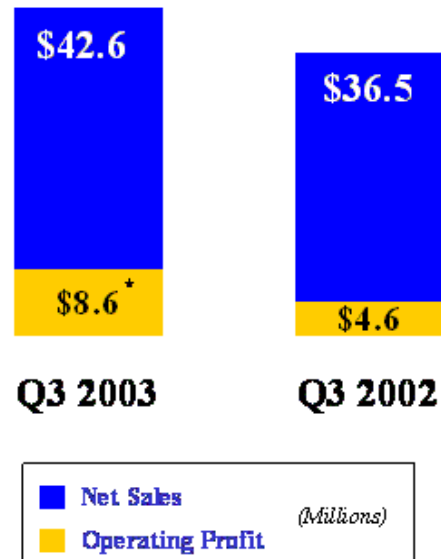
- Net Orders Up 2% Despite Difficult Telecom and Semiconductor Markets
- Net Sales Up for Second Consecutive Quarter
- Restructuring Activities Completed
 - Acton/IDI Margins Up Sequentially
 - Uson/Qualitek Margins Climbing
 - Struers New Facility Contributing to Q4 Improvements
- Operating Profit Margins Increased to 18.4% from 17.4% in Q3 2002 and from 12.1% in Q2 2003



Expect Continued Strengthening in Q4

Highlights

- Net Orders Up 4%
- Net Sales Up 17%
 - Continued Strength in Electron Microscopy
- Redlake Production Integration
Producing Expected Benefits
 - Higher Margins
 - Better Quality, Delivery
- Operating Profit Up 89%* Over the Prior Year
- Margins Increased from 12.5% to 20.2%*



Restructuring Initiatives Producing Results

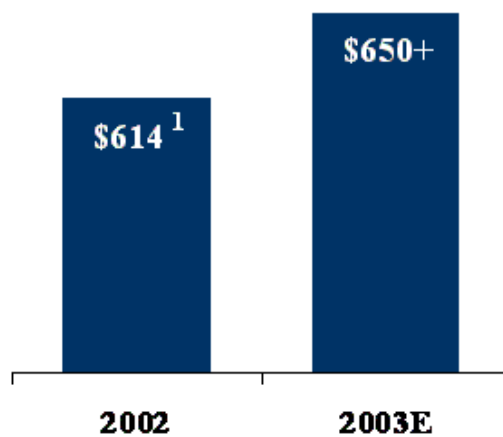
12 * Results Exclude \$0.5mm of Restructuring Charges Recorded in Q3 2003. Including These Charges, Operating Profit was \$8.1 Million or 19.0% of Net Sales, 77% Higher than the Prior Year Period.

Growth Continues in 2003



Net Sales

(Millions)



DEPS

from Continuing Operations

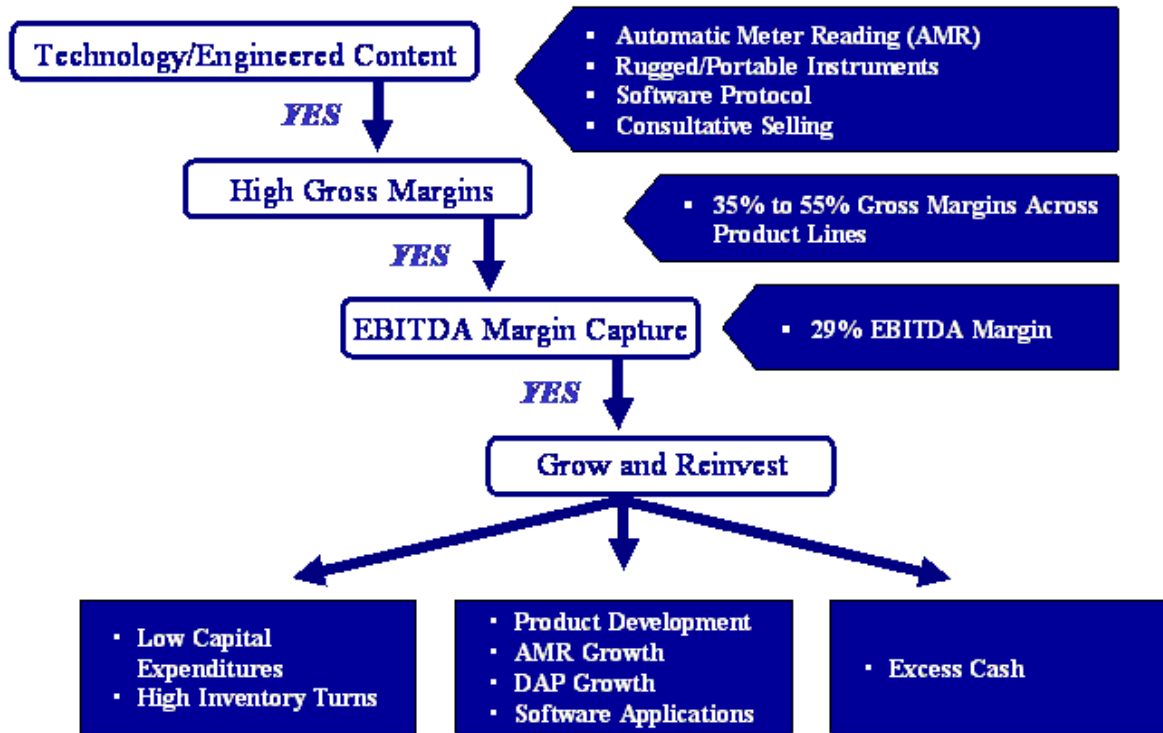
(Millions)



- \$27-\$32 Million Lower Sales to Gazprom in 2003
- 2003 Includes Approximately \$0.13 Per Diluted Share of Restructuring Costs²

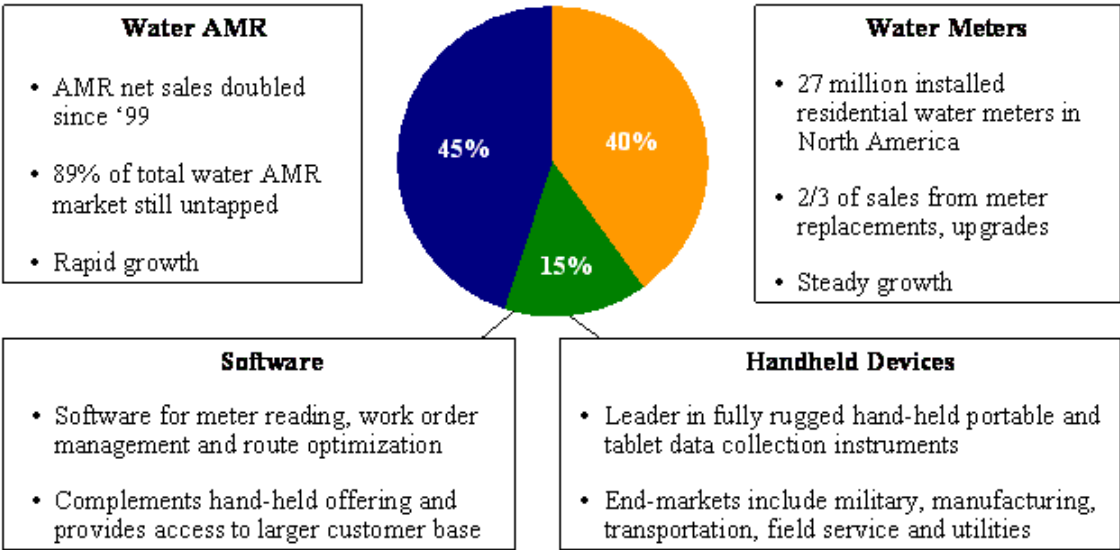
Neptune Technology Group (NTG) Holdings: Exciting New Platforms for 2004

13 ¹ Included \$52M in Sales to Gazprom. ² Assumes \$6-\$6.5 Million of Costs, the Current Effective Tax Rate and 32 Million Shares.

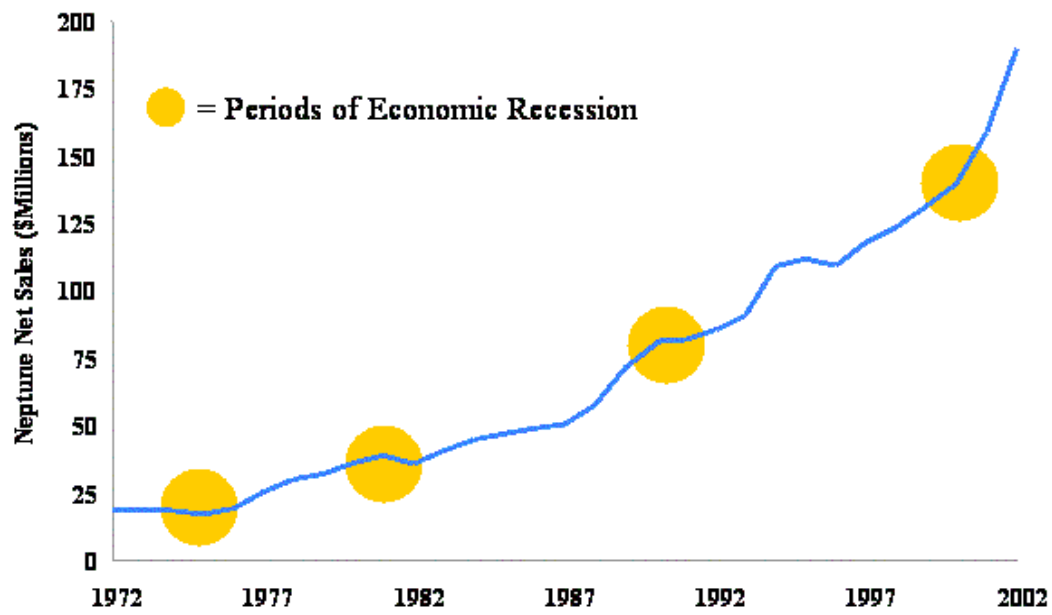


Acquisition Meets Disciplined Criteria

2003E Net Sales: \$195+ Million



Fit Roper's Instrumentation and Industrial Technology Competencies

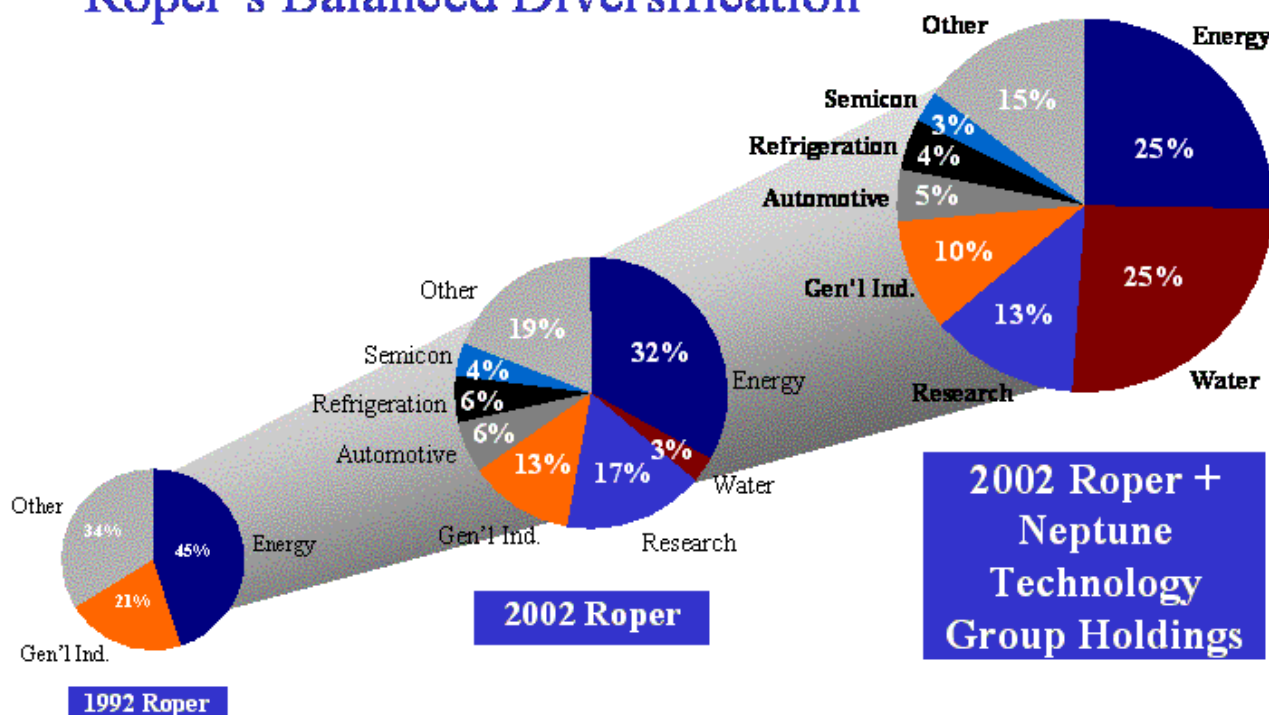


Stable Growth Through Cycles

Acquisition Enhances



Roper's Balanced Diversification



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Note: 1992 and 2002 reflect fiscal year customer net sales data by end market. 2002 combined reflects Roper's fiscal year data combined with Neptune's calendar year data.

Strong Performance in the Third Quarter

Records:

- Net Sales: \$172 Million +8%
- Gross Profit: \$93 Million +9%
- Income from Ops (Excl. Restructuring): \$34 Million +22%
- Earnings from Con't Ops of \$20 Million +28%

Other Growth Metrics:

- Organic Net Sales (Ex-Gazprom) +9%
- Op Margin Grew to 19.5% (Excl. Restructuring)
- EBITDA Margins Increased to 21.1%
- DEPS from Con't Ops +27% to 62¢

Neptune Technology Group Holdings is a Compelling Transaction for Roper

- Solid Market Positions with Growth Opportunities
- Attractive Financial Results



**Roper:
Positioned for
Record Results
in 2004 and
Beyond**



Appendix

Reconciliations and Definitions



(Amounts in \$Thousands)	Q3 2003	Q3 2002
Roper Industries, Inc. EBITDA		
Net Earnings	\$17,873	\$15,228
Remove: Loss From Discontinued Operations	1,912	242
Add: Interest Expense	4,018	4,682
Add: Income Taxes	8,479	6,951
Add: Depreciation and Amortization	4,017	4,321
Equals: EBITDA	36,299	31,424
Divided by: Net Sales	\$172,064	\$159,285
Equals: EBITDA Margin	21.1%	19.7%
	September 30, 2003	December 31, 2002
Net Debt-to-Total Net Capital		
Total debt	\$288,487	\$329,601
Less: Cash	14,510	15,270
Equals: Net debt	273,977	314,331
Add: Shareholders' equity	441,728	380,981
Equals: Net capital	\$715,705	\$695,312
Net debt divided by Net Capital	38.3%	45.2%

Note 1: EBITDA means earnings from continuing operations plus interest expense, income taxes, depreciation and amortization.

Note 2: Net debt-to-Net cap means (total debt less cash) divided by (total debt less cash plus shareholders' equity)

